

Babelway EDI solution implementation at Lactalis Northern Europe



Lactalis Northern Europe

Who we are:

Lactalis Northern Europe is a commercial and logistic company that sells dairy products on the Benelux market.

The main brands are: Président, Galbani, Société, Lactel, Salakis, Bridel

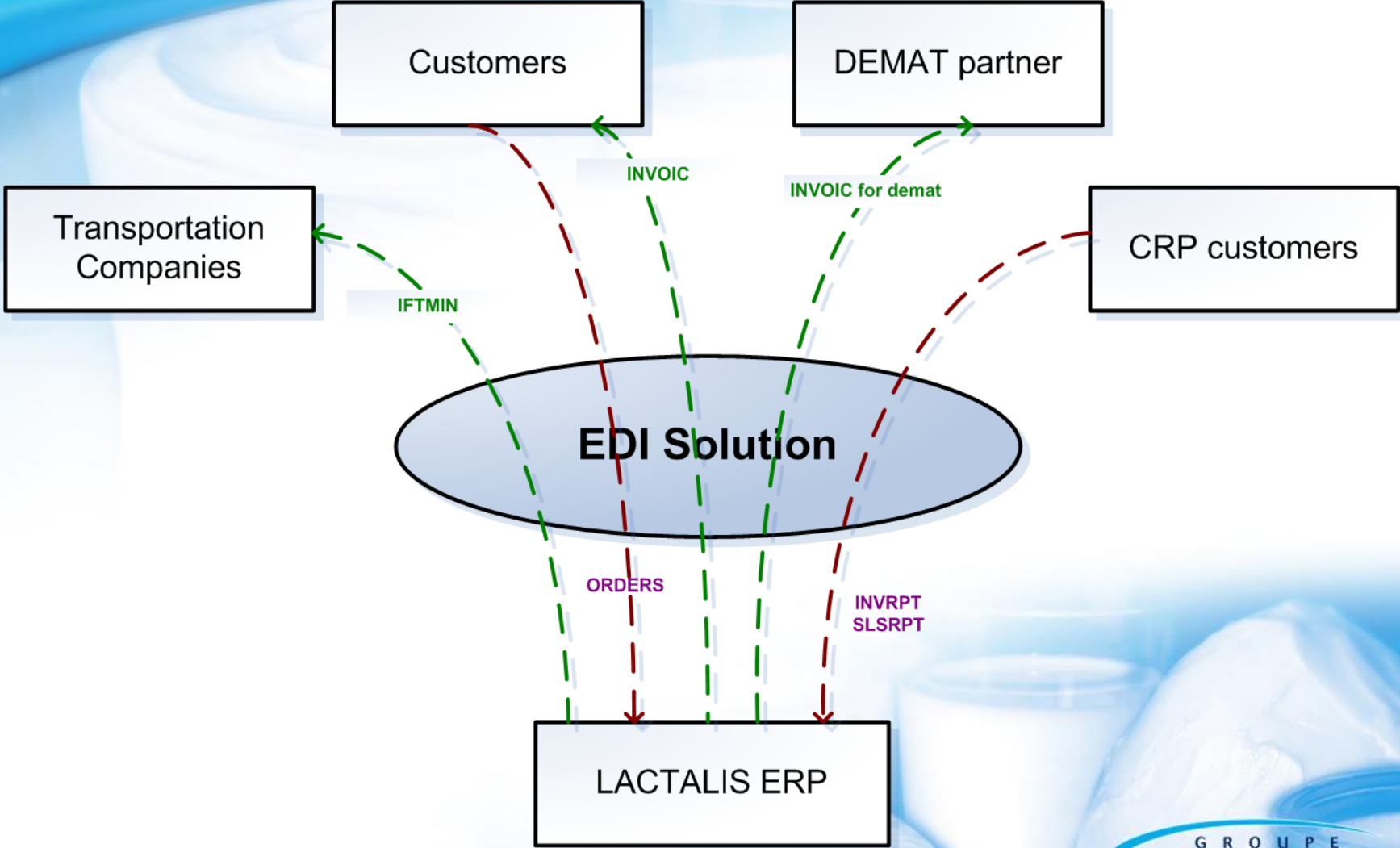
Around 80 people dispatched in 4 sites: 2 in Belgium, 1 in Luxembourg and 1 in the Netherlands

The business is done mainly with the retailers

Lactalis Northern Europe is also doing the back office as a shared service of Lactalis Nestlé Produits Frais which sells fresh dairy products (La Laitière, Sveltesse..) on the Benelux market



EDI flows overview



Some numbers...

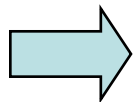
Flows	Messages	Partners	Msg/year
IN	ORDER	Carrefour, Delhaize, Delfood, Intermarche, Makro, Cora, Huyghebaert, Match, Uniekass, Boering	~9000
IN	INVRPT	Delhaize CRP	~1200
IN	SLSRPT	Delhaize CRP	~1200
OUT	IFTMIN	TFE, Nagel	~18000
OUT	INVOIC	Carrefour, Match, Delhaize	~8000
TOTAL			~37400

Previous EDI solution

- Mapping software based on a server within Lactalis infrastructure
- Mapping managed by Lactalis IT
- Communications via X400

The need for change

- Very old version of EDI mapping software (no possibility to migrate the mapping in an up-to-date release of the software): no more support
- Growing demand for AS/2. Only X400 communication was supported in our previous architecture
- Cost: AS/2 vs X400



In 2008 we decided that we should change our EDI solution

Why we chose Babelway...

The key features of Babelway that decided us:

- IT outsourcing: No need of internal IT infrastructure (server, backup server...)
- No more software updates to deploy
- Manage all kind of communications (AS/2, X400)
- Manage the certificates for AS/2
- Total control of the mapping
- Cost

The migration

- First test with Babelway: november 2008
- Go-live: january 2009
- 80% of our mappings are currently migrated
- Expected completion at the end of the year

- Future EDI projects:
 - ORDER Proposal for Delhaize CRP
 - DESADV for customers
 - INVOIC / DEMAT for demanding customers